


TOWN OF OCEAN VIEW
DELAWARE

January 8, 2026

TO: Mayor and Council

FROM: Carol S. Houck, Town Manager 

SUBJECT: Recommendation for the Purchase of Two Replacement Police Interceptor Vehicles

Background

In early December, two of our police vehicles were involved in a collision, resulting in the determination that they were both a total loss. The need for replacement vehicles resulted in our locating two Police Interceptor Utility Vehicles that were then available for purchase from 911 Rapid Response Emergency and Commercial Vehicles. This company prices the vehicles it orders from Chapman Ford of Horsham, PA under the State of Delaware pricing and typically maintains access to an inventory of available vehicles after that of the State of Delaware contracted vendors. 911 Rapid Response Emergency is actually the upfitter, per the Ocean View Police Department's advisement.

Given that Winner Ford the FY26 state contracted vendor did not have any vehicles available and the pricing from 911 Rapid Response being competitive with the most recent state contract I made the decision to move forward with the purchase under our emergency purchase provision, while also making Council aware of my doing so on December 16, 2025. Under this provision, I'm required to bring the full purchase recommendation to the Council for a final vote at its next regular meeting. In this case, January 13, 2026.

Vehicles

(1) - 2026 Police Interceptor Utility Vehicle (Black) Marked	\$ 80,318.19
(1) - 2026 Police Interceptor Utility Vehicle (Black) Unmarked	<u>\$ 75,947.44</u>

Note – the vehicle cost is \$46,562 each, before the upfit of all equipment and wrapping included in the cost above. The state of Delaware contract price for the same vehicle (of which they had no inventory available) was \$46,767.

Total Cost:	\$156,265.63
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Vendor

911 Rapid Response Emergency & Commercial Vehicles of Annville, PA.

Funding

Funds are available to cover the cost of the two vehicles from the following sources:

Insurance funds under <i>Actual Cash Value</i> for total loss vehicles only	\$ 44,425.00
Unassigned fund balance	<u>\$111,840.63</u>
Total Funding Available:	\$156,265.63

Note - we will also be reimbursed by insurance for the upfit costs of the light bars, push bars, and wrapping. These items will be submitted separately and coverage limit determinations made at that time. The above is therefore the worst case scenario.

Recommendation

It is therefore recommended that the Mayor and Council acknowledge the Town Manager's decision to place an emergency purchase order of two replacement vehicles that were determined to be a total loss and further authorize the purchase of (2) 2026 Police Interceptor Utility Vehicles as described herein from 911 Rapid Response Emergency and Commercial Vehicles at the total cost of \$156,265.63.